PIEDMONT DIVISION, BOARD OF DIRECTORS MEETING MINUTES 10th January 2017

Meeting called to order at p.m., Holy Innocents' Episcopal Church, Sandy Springs, GA by Walt Liles, Superintendent.

Board Members Present: Mike Fleming, Walt Liles, Joe Sullivan, Alan Mole, Perry Lamb, Brian Sandberg, Regis Brooks, Royal Bruce, Peter Youngblood, Steve Funsten, Jim Travis, Norm Lundin,

Board members absent: John Falk

Quorum Present

Committee Chairs, Division Members, and Visitors Present as taken from the sign-in sheet (20): Howard Goodwin, Chuck Hoesch, Joe Gelmini, James Bando, Sally Bando, Scott Povlot, Rick Coble. Del Kittendorf, Martin Guldner.

Officer and Director Reports

Administration – Mike Fleming: There was no formal meeting in December due to the Christmas Party. The minutes for November 2016 were approved and seconded.

Finance – Joe Sullivan: The Financial statements of November and year end December were reviewed. Net income at the end of the year 2016 was \$5,498 with a reserve Bank Balance of \$77,500. Detailed statements were presented to the board and are available to the membership upon request. The reports were approved and seconded.

A Draft Proposal of the 2017 Budget was presented. The Potential Net Deficit is \$11,145 which is dependent on the potential revenue or loss from the Train Show as well as recurring expenses for the Pilgrimage, Timetable, Room Rent, Tax Reporting and smaller business fees. In addition, Walt Liles proposed \$5000 for Marketing and \$500 dollars for a summer picnic. The Marketing proposal is covered in the Old business section.

Discussion was started by Royal Bruce about reconciliation so that the expected deficit was zero. Joe Sullivan responded that many of the gains and losses in the budget were best guess estimates except for the fixed costs. Walt Liles proposal for Marketing does not mean that the full amount would be spent. The reserve is sufficient to cover any losses for this year.

Room costs were reduced by holding the Board meeting in the same room as the Division meeting. It is requested that all non participants in the Board meeting remain outside until business is completed.

The proposed \$500 allowance for the July picnic depends on completion of planning in the next few months.

The website is paid for the next three years.

The new Mailing address is

Piedmont Division, Inc. 1205 Johnson Ferry Road Suite 136, Box 117 ____OR Suite 136-117 Marietta, GA 30068

This is at a UPS store between Lower Roswell and Roswell Road.

Operations— Royal Bruce was appointed by the Superintendent to fill the one year unexpired term with the unanimous approval of the Board.

Walt Liles reported on the end of his tenure in November with the election of the present officials and directors. Peter Youngblood and Perry Lamb presented a clinic on weathering with Pan Pastels.

Congratulations to Dottie Maiuro and her volunteers for a spectacular Christmas Party on December 12, 2016. Twelve bags were collected for Toys for Tots delivered by Jim Travis to the USMC.

2016 Award Presentations:

BRAKEMAN: Tyler Gelmini, Jim Travis, Brian Glock, Bob Kelshaw

CONDUCTOR: Steve Funsten, Brian Sandberg

ENGINEER: Walt Liles

Peter Youngblood was thanked for his service and leadership as Superintendent with a special plaque by Walt Liles, the incoming Superintendent, from the Division.

Personnel/Membership – Mike Cummings

The World's Greatest Hobby Train Show was a major success in recruiting new people to the hobby and the NMRA. The National NMRA had a Booth and representatives who signed up a hundred people and directed them to the Piedmont Division Booth. Numerous contacts were made with the public especially families with young children

Committee Reports

Website - Scott Povlot

- Page view statistics were submitted.

Pilgrimage, Advertising, and Promotion/Division Apparel - Gary Jarabek – Monthly notices have been submitted to the usual publications and advertising for the Train Show for January, February and March to NMRA, RMC and Trains.com.

The Company Store Inventory was listed.

The Piedmont Pilgrimage concluded with 5736 visitors and 91 layouts on tour.

Achievement Program - Randall Watson NTR

Good and Welfare –Chuck & Mary Ann Hoesch – Mrs Tom Bohannon, illness 11/16 Ron Schroeder, surgery 12/16 Lindsay Lapole, surgery, 1/17

2017 Model Train Show -Joe Gelmini, MMR

- Planning meeting will be January 15
- Vendor Tables 82% committed
- NMRA insurance in progress

Table vendor contacted

Boy Scout Merit Badge Program (Duluth and Kennesaw) – Howard Goodwin, MMR

The program is proceeding as scheduled, Several NMRA members from Chattanooga are adding their expertise.

Audio-Visual Production & Promotion Committee-Peter Youngblood, MMR NTR

Name Badges & Photography - James Bando – 9 Name tags made

Division Video Library - David Gelmini - NTR

Division Book Library - Stephen Leydon - NTR

Model Railroad & Division Help - Ovidiu Trifanescu - . NTR

Train'in Camp - Perry Lamb Scheduled for 2/11/17 at Covenant Presbyterian Church from 1 to 3

Outreach - Brain Sandberg - NTR

Old Business

Royal Bruce was appointed as the new director of operations as noted above.

IRS tax designation update by Alan Mole and Insurance Requirements for the Piedmont Pilgrimage update by Gary Jarabek have been tabled until next month.

The Marketing Committee update was discussed extensively by Walt Liles.

The \$5000 budget is to indicate the money available. Each proposal will be looked at on an individual basis and funded after a vote of the board. We have lost over a hundred members compared to three years ago and need to think bigger than what we have done to maintain the organization.

Sally Bando will head the committee with members Mike Cummings, Steve Funsten and John Falk. Brian Sandberg and Scott Povlot were added to the committee at this meeting.

The city of Austell requested help with a display layout but here have been no solid proposals. No action will be taken on our part at this time.

New Business: none

Any Other Business - There was no other business.

Meeting Adjournment A motion was proposed and seconded to adjourn the meeting. Confirmed by acclamation and the **Meeting was adjourned at 6:58 pm.**

Respectfully submitted,

Mike Fleming, Director of Administration